





SSION

OMB APPROVAL

OMB Number: 3235-0123

Expires: October 31, 2004
Estimated average burden
hours per response...12.00

#### SEC FILE NUMBER

8 - 22821

# ANNUAL AUDITED REPORT FORM X-17A-5 PART III

FACING PAGE
Information Required of Brokers and Dealers Pursuant to Section 17 of the
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNIN	G January 1, 2004 MM/DD/YY	AND ENDING	December 31, 2004 MM/DD/YY
A. RE	GISTRANT IDENTIFIC	CATION	· · · · · · · · · · · · · · · · · · ·
NAME OF BROKER-DEALER: ACAP FINANCIAL, INC.			OFFICIAL USE ONLY FIRM ID. NO.
ADDRESS OF PRINCIPAL PLACE OF BUSI 47 West 200 South, Suite 101	NESS: (Do not use P.O. Box (No. And Street)	× YPROCESSEI	) P.
Salt Lake City (City)	<u>Utah</u> (State)	THOMSON FINANCIAL	(Zip Code)
NAME AND TELEPHONE NUMBER OF PE	RSON TO CONTACT IN R	EGARD TO THIS REI	PORT
Kirk Ferguson		(801) 36- (Area Co	4 - 6650 de Telephone No.)
B. AC	COUNTANT IDENTIFI	ICATION -	
INDEPENDENT PUBLIC ACCOUNTANT was Jensen & Keddington, P.C. (Name	hose opinion is contained in the second of t		
5292 South College Dr., Suite 101 (Address)	Salt Lake City (City)	Utaha-O	EIVED (\$4123
CHECK ONE:  Certified Public Accountant  Public Accountant  Accountant not resident in United		MAR O	2005 <b>)</b>
	FOR OFFICIAL USE ONLY		

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.



<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

# **OATH OR AFFIRMATION**

I, Kirk Ferguson	, swear (or affirm) that,
to the best of my knowledge and belief	f the accompanying financial statement and supporting schedules pertaining
to the firm of <u>ACAP FINANCIAL</u> ,	INC, as
of December 31	, 2004, are true and correct. I further swear (or affirm) that neither the
	incipal officer or director has any proprietary interest in any account classified
solely as that of a customer, except as	
solely as that of a customer, except as	ionows.
NONE	
NONE	
the state of the	
Notary Public, State of U	tah)
Karen Wright	1 May
(a) 224 S. 200 W. Ste. 100	- Jas Program
Salt Lake City, UT 84101	
My Commission Expires December 5,	2007)
	Title
	, Tule
Karnili ) wall &	
Notary Public	
· · · · · · · · · · · · · · · · · · ·	
This report** contains (check all appli	cable boxes):
⋈ (a) Facing page.	
⊠ (b) Statement of Financial Condition	ion.
⊠ (c) Statement of Income (Loss).	
(d) Statement of Changes in Finan	icial Condition.
(e) Statement of Changes in Stock	cholders' Equity or Partners' or Sole Proprietor's Capital.
☐ (f) Statement of Changes in Liabi	lities Subordinated to Claims of Creditors.
☐ (g) Computation of Net Capital.	
	n of Reserve Requirements Pursuant to Rule 15c3-3.
	ssession or Control Requirements Under Rule 15c3-3.
☐ (j) A Reconciliation, including ap	propriate explanation, of the Computation of Net Capital Under Rule 15c3-1
· •	mination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
(k) A Reconciliation between the methods of consolidation.	audited and unaudited Statements of Financial Condition with respect to
☐ (1) An Oath or Affirmation.	
(m) A copy of the SIPC Supplement	ntal Report.
	ial inadequacies found to exist or found to have existed since the date of the
previous audit.	
∅ (o) Independent auditor's report o	n internal control structure required by SEC Rule 17a-5.
**For conditions of confidential treati	nent of certain portions of this filing, see section 240.17a-5(e)(3).

# ACAP FINANCIAL INC.

# FINANCIAL STATEMENTS

For The Year Ended December 31, 2004

**Together With Independent Auditor's Report** 

## ACAP FINANCIAL INC. TABLE OF CONTENTS December 31, 2004

				Page
Facing Page		· :		1
Oath or Affirmation				2
Independent Auditor's Report				3
Statement of Financial Condition				4
Statement of Operations			,	5
Statement of Changes in Stockholder's Equity	â			
Statement of Cash Flows			·	7
Notes to Financial Statements				
Supplementary Information:				, .
Computation of Net Capital				11
Reconciliation of Net Capital/per FOCUS Repor	t Filed and	•		
Exemptive Provision under Rule 15c3-3				13
Independent Auditor's Report on Internal Contro Structure Required by SEC Rule 17a-5				14-15



#### Jensen & Keddington, P.C.

Certified Public Accountants

Jeffrey B. Jensen, CPA Gary K. Keddington, CPA Brent E. Christensen, CPA Jeffrey B. Hill, CPA

#### INDEPENDENT AUDITOR'S REPORT

Mr. Kirk Ferguson ACAP Financial Inc. Salt Lake City, Utah

We have audited the accompanying statement of financial condition of ACAP Financial Inc. as of December 31, 2004, and the related statements of operations, changes in stockholder's equity, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of ACAP Financial Inc. as of December 31, 2004, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying supplementary information is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

February 4, 2005

Jenses & Keddington

# ACAP FINANCIAL INC. STATEMENT OF FINANCIAL CONDITION December 31, 2004

ASSETS		
Cash	\$	233,077
Deposit with clearing organization - net		207,751
Receivables: Registered sales representatives		6,131
Commissions		134,812
Securities owned at market value		147,950
Deposits	•	3,964
Furniture and equipment, at cost,  Less accumulated depreciation of \$90,094		5,782
Other assets		3,300
TOTAL ASSETS	\$	742,767
LIABILITIES AND STOCKHOLDER'S EQUITY		
LIABILITIES:		
Securities sold, not yet purchased, at market value	\$	24,486
Accounts payable and accrued liabilities		7,773
Salaries and commissions payable		82,244
Total Liabilities		114,503
STOCKHOLDER'S EQUITY:  Common stock, .01 par value; 100,000 shares		500
authorized, 50,000 shares issued and outstanding		,
Additional paid-in capital		639,932
Retained earnings (deficit)		(12,168)
Total Stockholder's Equity	-	628,264
TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY	\$	742,767

# ACAP FINANCIAL INC. STATEMENT OF OPERATIONS For The Year Ended December 31, 2004

REVENUES:	_	·
Commissions	\$	1,944,564
Net gains on trading accounts		226,123
Ticket Charges		406,397
Total Revenues		2,577,084
	; '	
EXPENSES:		•
Salaries		114,283
Commissions	•	1,384,287
Payroll taxes		. 11,753
Rent		46,423
Communications		184,941
Clearing		376,948
Professional services		19,045
Insurance		8,601
Depreciation		5,673
Regulatory fees		23,058
Travel and entertainment		10,277
Other		57,968
Total Expenses		2,243,257
NET INCOME	\$	333,827

## ACAP FINANCIAL INC. STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY For The Year Ended December 31, 2004

	Common Stock	Additional Paid-in Capital	Retained Earnings	Total Stockholder's Equity
Balance, December 31, 2003	\$ 500	\$ 639,932	\$ (150,995)	\$ 489,437
Net income			333,827	333,827
Withdrawals	:		(195,000)	(195,000)
Balance, December 31, 2004	\$ 500	\$ 639,932	\$ (12,168)	\$ 628,264

## ACAP FINANCIAL INC. STATEMENT OF CASH FLOWS For The Year Ended December 31, 2004

\$	333,827
•	
	5,673
	(47,353) (51,284) 53,767
	20,911 (19,768) 46,460
	342,233
	(2,899)
	(2,899)
	· ' · · ·
	(195,000)
,	(195,000)
	144,334
	88,743
\$	233,077
	\$

. The accompanying notes are an integral part of these financial statements.

# ACAP FINANCIAL INC. NOTES TO FINANCIAL STATEMENTS

#### NOTE 1 NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Business

The Company was initially incorporated under the laws of the State of Iowa. From its inception in 1978 through 1993, the Company's Articles of Incorporation were amended on a number of occasions for several name changes and for other purposes. In April 1993, the Company filed a Restated Articles of Incorporation with the Utah Division of Corporations. The Company is a securities broker and dealer dealing principally in over-the-counter securities. The Company is located in Salt Lake City, Utah and Palatine, Illinois. Security trades are made with both customers and other security brokers and dealers. Customers are located in states in which the Company is registered. Wholesale trading is conducted with other brokers and dealers throughout the United States. Revenue is derived principally from trading in securities on its own account and trading in securities for customers for which a commission is received.

#### Summary of Significant Accounting Policies:

#### Furniture and Equipment

Furniture and equipment are recorded at cost. Depreciation is computed using an accelerated method over the estimated useful lives of five to seven years.

#### Securities Owned

Marketable securities in the Company's trading account are valued at market value. The resulting difference between cost and market (or fair value) is included in net gains on trading accounts.

#### Revenue Recognition

Securities transactions and related income and expense are recorded on a trade date basis, which is the day each transaction is executed.

#### Receivables

Receivables are recorded when transactions are executed. Receivables are written off when they are determined to be uncollectible. The Company has determined that all receivables are collectible, thus no allowance has been established. This determination is based on the Company's historical losses, the existing economic conditions in the securities brokers and dealers industry, and financial stability of its customers.

#### Income Taxes

The Company, with the consent of its stockholder, elected to be taxed as an S Corporation. In accordance with the provisions of such election, the Company's taxable income and losses are passed through to its stockholder, accordingly, no provision for income taxes has been made.

#### Concentration of Credit Risk

The Company maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Company has not experienced any losses in such account. The Company believes it is not exposed to any significant credit risk on cash.

#### **Management Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at December 31, 2004 and revenues and expenses during the year then ended. The actual outcome of the estimates could differ from the estimates made in the preparation of the financial statements.

# ACAP FINANCIAL INC. NOTES TO FINANCIAL STATEMENTS (Continued)

#### NOTE 2 CLEARING ORGANIZATION TRANSACTIONS

The Company's securities transactions are cleared though two broker-dealers on a fully disclosed basis. The Company does not handle or hold customer funds or securities. Financial statement amounts related to the clearing arrangement described above are netted into a single account called Deposit with Clearing Organization. Included in this account are the following:

Receivable from clearing organization for ticket charges and			
trading account profits		\$	45,255
		,	
Deposit with the clearing organization			197,503
Payable to clearing organization for trade charges, Reg T extensions,			
transfer fees, trade cancellations, and trade corrections			(35,007)
	•	<u>\$</u>	207,751

In addition to the deposits owed from the broker-dealer, commissions receivable in the amount of \$134,812 were due at December 31, 2004.

#### NOTE 3 OPERATING LEASE

The Company has entered into lease agreements for the leasing of office space. The Illinois office space lease is on a month to month basis. The Utah office space lease was extended during the year, with lease payments until April 2009. The Utah office space lease calls for future minimum lease payments under the agreement are as follows:

Year	A Section 1	•		 Amount
2005			•	\$ 31,202
2006	 		3	32,211
2007				33,263
2008			•	34,349
2009				 11,571
				\$ 142,596

#### NOTE 4 NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ration of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1; and prohibits a broker-dealer from engaging in securities transactions when its net capital falls below minimum requirements as defined by the rule. At December 31, 2004, the Company had net capital of \$555,088 which was \$455,088 in excess of its required net capital of \$100,000. The Company's net capital ratio was \$ 16 to 1.

# ACAP FINANCIAL INC. NOTES TO FINANCIAL STATEMENTS (Continued)

#### NOTE 5 FINANCIAL INSTRUMENTS WITH OFF BALANCE SHEET RISK

The Company sold securities that it does not currently own and will therefore be obligated to purchase such securities at a future date. The Company has recorded these obligations in the financial statements at December 31, 2004 at market value of the related securities and could incur a loss if the market value of the securities increases subsequent to December 31, 2004.

#### NOTE 6 AVAILABILITY OF ANNUAL AUDIT

Pursuant to Rule 17a-5 of the Securities and Exchange Commission, the Company's annual audit report as of December 31, 2004 is available for examination at the main office of the Company in Salt Lake City, Utah and the Securities and Exchange Commission in Denver, Colorado.

SUPPLEMENTARY INFORMATION

# ACAP FINANCIAL INC. COMPUTATION OF NET CAPITAL December 31, 2004

COMPUTATION OF NET CAPITAL  Total ownership equity from Statement of Financial Condition  Deduct ownership equity not allowable for net capital	\$ 628,264
Total ownership equity qualified for net capital	 628,264
Deductions and/or charges:  Total non-allowable assets from Statement of Financial Condition	 (49,176)
Net capital before haircuts on securities positions	579,088
Haircuts on securities (computed, where applicable, pursuant to 15c-3-1(f)).  Trading and investment securities - other securities	(24,000)
Net Capital	\$ 555,088
COMPUTATION OF BASIC NET CAPITAL REQUIREMENT Minimum net capital required	\$ 6,001
Minimum of dollar net capital requirement of reporting broker or dealer and minimum net capital requirement of subsidiaries	100,000
Net capital requirement (larger of the above)	100,000
Excess net capital	\$ 455,088
Excess net capital at 1000%	\$ 546,086
COMPUTATION OF AGGREGATE INDEBTEDNESS  Total A.I. Liabilities from Statement of Financial Condition Adjustment to aggregate indebtedness	\$ 90,015
Total aggregate indebtedness	\$ 90,015
Ratio of aggregate indebtedness to net capital	 .16 to 1

# ACAP FINANCIAL INC. RECONCILIATION OF NET CAPITAL PER FOCUS REPORT FILED AND AUDITED FINANCIAL STATEMENTS December 31, 2004

Net capital as reported in Company's FOCU December 31, 2004	S repo	rt,			
Audit adjustments				<u>-</u>	<u> </u>
Net capital per audit, December 31, 2004		<b>'</b> .	,	\$	555,088

### ACAP FINANCIAL INC. EXEMPTIVE PROVISION UNDER RULE 15c3-3 December 31, 2004

If an exemption from Rule 15c3-3 is claimed, identify below the section upon which such exemption is based:

C. (k)(2)(ii) – All customer transactions cleared through another broker-dealer on a fully disclosed basis.

Name of Clearing Firms:

Clearing firm SEC #:

8-31464

Clearing firm name: Produce Code:

Alpine Securities Corporation

Equities

Clearing firm SEC #:

8-49477

Clearing firm name:

B.B. Graham & Company, Inc.

Produce Code:

Equities



#### INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL STRUCTURE REQUIRED BY SEC RULE 17a-5

### Jensen & Keddington, P.C.

Certified Public Accountants

Jeffrey B. Jensen, CPA Gary K. Keddington, CPA Brent E. Christensen, CPA Jeffrey B. Hill, CPA

Mr. Kirk Ferguson ACAP Financial Inc. Salt Lake City, Utah

In planning and performing our audit of the financial statements of ACAP Financial Inc. (the Company) for the year ended December 31, 2004, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications and comparisons
- 2. Recordation of differences required by Rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and are recorded properly to permit the preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of the inherent limitations in internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control component does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2004, to meet the SEC's objectives.

This report is intended solely for the use of management, the Securities and Exchange Commission, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities and Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Jenses & Keddington February 4, 2005